

ACC575: Data Analytics for Accounting  
LN6: Excel Application - Part I

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## 1 Learning Objectives

## 2 Introduction to Maps

## 3 Introduction to Dashboard

- Assignment: Submit your dashboard to BlackBoard

## 4 Auditing

- Test of Separation of Duties [Lab7-1]
- Days of the Week Transactions [Lab7-2]
- Bank Reconciliation [Lab5-2]
- Bank Reconciliation [Lab7-3]
- Sequence Check [Lab7-6]
- Duplicate Payments [Lab7-7]
- Fraud Detection [Lab7-8]

## 5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

Understand the following concepts using examples:

- Maps in Excel.
- Dashboard in Excel.
- Separation of Duties (Lab7-1).
- Regression Analysis (Lab7-9).
- Fraud detection (Lab7-8).
- Sequence check (Lab7-6).
- Duplicate payments (Lab7-7).
- Fraud detection (Lab7-8).
- vlookup() (Lab7-2).
- match() (Lab7-3).
- pivotby() (Lab7-1).
- groupby() (Lab7-2).
- Conditional Formatting (Lab5-2; Lab7-6,7,8,9)

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Geographic information can be summarized in a map. Examples:

- Sales by region; county, state, country, etc.
- Population by region; county, state, country, etc.
- Average of county population by state.

# Example: Michigan Population by County

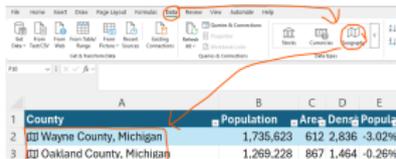
## How?

### How to Create a Map in Excel

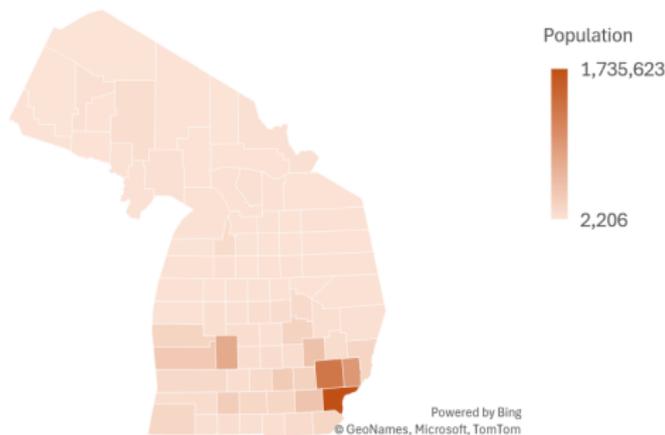
- 1 Open Michigan-County-Population.xlsx (Data is slightly different from the figure below).
- 2 Select your data. Go to Data tab. Click [Geography](#).
- 3 Select County and Population columns. Go to Insert tab. Click [Maps](#).

## Data Preview

	A	B	C	D	E
1	County	Population	Area	Density	Populat
2	Wayne	1735623.00	612	2,836	-3.02%
3	Oaklan	1269228.00	867	1,464	-0.26%
4	Macom	876,833	479	1,831	-0.39%



## Population by County in Michigan



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## 5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

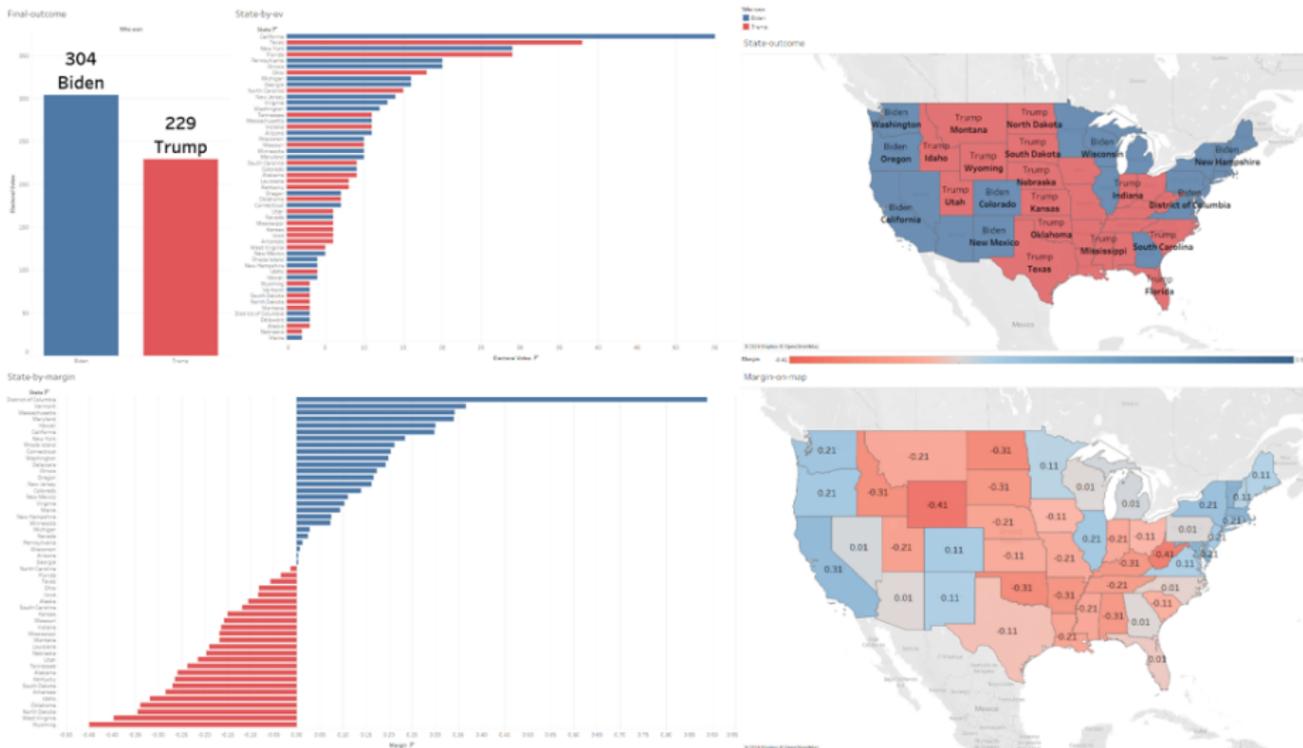
## Dashboard

- A dashboard is a visual representation of data that is used to track and analyze performance.
- A dashboard is a collection of charts, tables, and other visualizations that are used to track and analyze performance.

## A dashboard should:

- Easy to understand and use.
- Dynamic dashboard should be able to update automatically based on the data.
- Include information that is relevant to the user.

## 2020 US president election





## Comparisons across sectors

2024Q2 | market numbers

19  
N\_firms

5  
N\_sectors

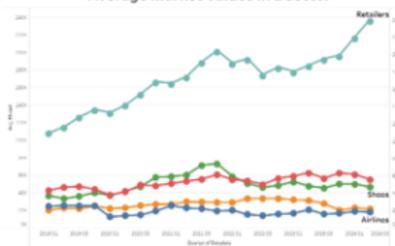
17,551  
Net Income

389,267  
Revenues

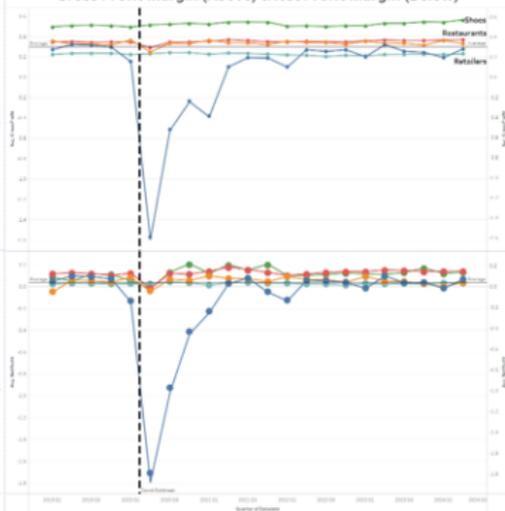
855,658  
Total assets

1,493,636  
Market Value

Average Market Values in a sector



Gross Profit Margin (Above) & Net Profit Margin (Below)



Market Cap Map as of June 30, 2024



Note: All dollar values are in millions.

# Dashboard Example 4

sector		airlines							
Average of gross_profit_pct		Column Labels							
Row Labels	2017	2018	2019	2020	2021	2022	2023	Grand Total	
AAL	0.33	0.30	0.30	0.29	0.06	0.23	0.27	0.17	
DAL	0.30	0.25	0.28	0.24	0.06	0.19	0.23	0.15	
LUV	0.35	0.33	0.33	0.18	0.15	0.27	0.24	0.21	
UAL	0.30	0.29	0.30	0.20	0.09	0.26	0.30	0.19	
Grand Total	0.32	0.29	0.30	0.23	0.09	0.24	0.26	0.18	

sector		airlin							
Average of cash_ratio		Colui							
Row Labels	2017	2018	2019	2020	2021	2022	2023	Grand Total	
AAL	0.105	0.081	0.066	0.121	0.202	0.154	0.135	0.123	
DAL	0.050	0.030	0.048	0.198	0.158	0.092	0.055	0.090	
LUV	0.130	0.141	0.157	0.386	0.427	0.348	0.314	0.272	
UAL	0.090	0.088	0.094	0.200	0.271	0.244	0.203	0.170	
Grand Total	0.094	0.085	0.091	0.226	0.264	0.210	0.177	0.164	

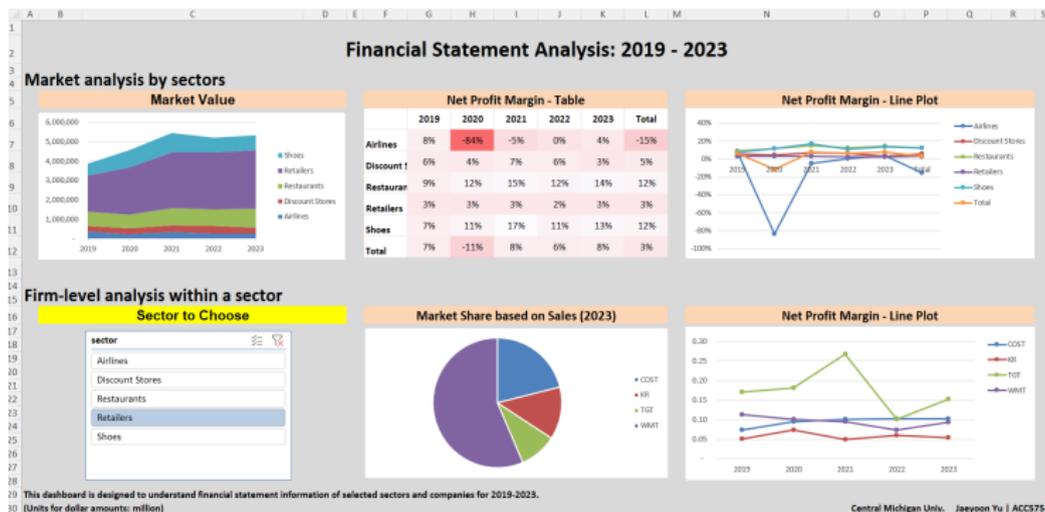
  

sector

- airlines
- clothes
- cruises
- others
- restraunts
- retailers

# Assignment: Submit your dashboard to BlackBoard

Let's make this dashboard using FS-Quarterly-Practice.xlsx.



The following skills might be useful:

- PivotTable and PivotChart.
- Slicer - connected to the second row of the dashboard.
- Filter for "Market Share based on Sales (2023)"

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- **Test of Separation of Duties [Lab7-1]**
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## 5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

### Separation of Duties

- The principle that no single individual should have control over the entire process.

#### Examples:

- Separate those who handle cash from those who keep the records or write the journal entries.
- Separate those who authorize payments from those who handle cash.
- Separate those who bill customers for goods delivered or services performed from those who handle cash.
- Separate those who reconcile cash from those who make bank deposits and control the general ledger.

#### Why?

- To prevent fraud and errors.
- To ensure that the records are accurate and complete.
- To ensure that the records are consistent and reliable.
- To ensure that the records are secure and confidential.

# Test of Separation of Duties [Lab7-1]

## Lab7-1: Journal entries with who entered and approved

**Purpose:** Who entered and approved the same journal entries?  
(i.e., **violation of separation of duties**)

- 1 Use PivotTable to summarize the data by who entered and approved the journal entries.
- 2 Make the table more readable. Highlight the cells that are not following the separation of duties.
- 3 Repeat the same thing using pivotby().

### Data Preview

	A	B	C	D	E	F	G
1	Date	JE#	Account Name	Debit	Credit	Entered	Approved
2	1/3/2025	1	Cash	50,000		VR	AC
3	1/3/2025	1	Common Stock		50,000	VR	AC
4	1/3/2025	2	Travel Expense	250		VR	AC
5	1/3/2025	2	Cash		250	VR	AC

1. Use PivotTable to summarize the data by who entered and approved the journal entries.

### How?

- 1 Insert > PivotTable.
- 2 Move Who Entered to Row Labels.
- 3 Move Who Approved to Column Labels.
- 4 Move Debit to Values.
- 5 Make sure Count is selected for the Values field.

Count of Debit	Column Labels				
Row Labels	AC	DH	VR	Grand Total	
MW		13	10	23	
VR		20	9	1	30
<b>Grand Total</b>		<b>33</b>	<b>19</b>	<b>1</b>	<b>53</b>

2. Make the table more readable. Highlight the cells that are not following the separation of duties.

### How?

- 1 Edit Row Labels, Column Labels, background colors properly.
- 2 Highlight the cells that are not following the separation of duties.

	Approved			
Entered	AC	DH	VR	Grand Total
MW		13	10	23
VR		20	9	30
Grand Total		33	19	53

3. Repeat the same thing using pivotby().

### How?

- 1 Use pivotby() to summarize the data by who entered and approved the journal entries.
- 2 pivotby(arg1, arg2, arg3, arg4):
  - 1 arg1 - row range
  - 2 arg2 - column range
  - 3 arg3 - value range
  - 4 arg4 - aggregation function (e.g., count, sum)

=PIVOTBY(F1:F106,G1:G106,D1:D106,COUNT)					
	AC	DH	VR	Total	
MW		13	10	23	
VR		20	9	1	30
Total		33	19	1	53

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## 5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

## Lab7-2: Days of the Week Transactions

**Purpose:** Are the transactions recorded on the correct days of the week?

- 1 Convert the data to Table. Use `weekday()` to get day of week (number).
- 2 Make a dictionary for day of week conversion.
- 3 Use `vlookup()` to get day of week (text).
- 4 Use `pivottable` to check if the transactions are recorded on the correct day of the week.
- 5 Use `groupby()` to generate the same pivot table.

### Data Preview

	A	B	C	D	E	F	G
1	Date	JE#	Account Name	Debit	Credit	Entered	Approved
2	1/3/2025	1	Cash	50,000		VR	AC
3	1/3/2025	1	Common Stock		50,000	VR	AC
4	1/3/2025	2	Travel Expense	250		VR	AC
5	1/3/2025	2	Cash		250	VR	AC

1. Convert the data to Table. Use weekday() to get day of week (number).

### How?

- 1 Convert the data to Table.
- 2 Use weekday() to get day of week (number).

H7    :    X    ✓    fx    =WEEKDAY([[@Date],1)

	A	B	C	D	E	F	G	H
1	Date	JE#	Acco	Debit	Credit	Enter	App	Day of Week (Num)
2	1/3/2025	1	Cash	####		VR	AC	6
3	1/3/2025	1	Common Str	####		VR	AC	6

2. Make a dictionary for day of week conversion.

### How?

📌 Make the below dictionary table manually.

L	M
Day of Week (num)	Day of Week (text)
	1 Sunday
	2 Monday
	3 Tuesday
	4 Wednesday
	5 Thursday
	6 Friday
	7 Saturday

3. Use vlookup() to get day of week (text).

### How?

1 Use vlookup() to get day of week (text).

The screenshot shows an Excel spreadsheet with a formula bar at the top and a data table below. The formula bar contains the formula: `=VLOOKUP([@[Day of Week (Num)]], $L$2:$M$8, 2, 0)`. The data table has columns A through I. The first row is a header row with the following text: Date, JE#, Acct#, Debit, Credit, Entered, Appr, Day of Week (Num), Day of Week. The second row contains: 1/3/2025, 1, Cash, #####, VR, AC, 6, Friday. The third row contains: 1/3/2025, 1, Common Stock, #####, VR, AC, 6, Friday.

	A	B	C	D	E	F	G	H	I
1	Date	JE#	Acct#	Debit	Credit	Entered	Appr	Day of Week (Num)	Day of Week
2	1/3/2025	1	Cash	#####	VR	AC		6	Friday
3	1/3/2025	1	Common Stock	#####	VR	AC		6	Friday

4. Use PivotTable to check if the transactions are recorded on the correct day of the week.

### How?

- 1 Make a pivot table by Day of Week.
- 2 Move Day of Week to Row Labels.
- 3 Move Debit to Values.
- 4 Make sure Count is selected for the Values field.
- 5 Clean up the table.

Row Labels	Count of Debit
Sunday	7
Monday	3
Tuesday	6
Wednesday	10
Thursday	11
Friday	4
Saturday	12
<b>Grand Total</b>	<b>53</b>

5. Use `groupby()` to generate the same pivot table.

### How?

- 1 Use `groupby()` to generate the same pivot table.
- 2 `groupby(arg1, arg2, arg3)`:
  - 1 `arg1` - Row Fields
  - 2 `arg2` - Value Fields
  - 3 `arg3` - Summary Function

=GROUPBY(Table1[ [#All],[Day of Week (text)],Table1[ [#All],[Debit]],COUNT)					
Friday	4				
Monday	3				
Saturday	12				
Sunday	7				
Thursday	11				
Tuesday	6				
Wednesday	10				
Total	53				

Note: Further cleaning up the table is needed.

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## 5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

### Bank Reconciliation

- The process of comparing the company's records with the bank's records to ensure that they are in agreement.
- Bank Reconciliation is a key control to prevent fraud and errors.

# Bank Reconciliation [Lab5-2]

## Lab5-2: Bank Reconciliation

**Purpose:** Use Conditional Formatting to identify suspicious numbers.

- 1 Select all numbers in columns B and E.
- 2 Click Conditional Formatting under Home tab. Then New Rule.
- 3 Set it up to highlight the cells that are not reconciled.

### Data Preview

	A	B	C	D	E
1			We Consult You		
2			Cash Transactions		
3			March 31, 2022		
4	<u>General Ledger/ Company Books</u>			<u>Bank Statement</u>	
5					
6	<u>Transaction Type</u>			<u>Transaction Type</u>	
7	Check 1762	1,414.13		Deposit 1224	127.98
8	Check 1763	1,783.98		Deposit 1228	2,985.12
9	Check 1764	2,041.73		NSF Check 1213	2,645.05
10	Check 1765	987.34		NSF Check 1217	924.17
11	Check 1766	1,501.19		NSF Fees 1	25.00
12	Check 1767	2,278.18		NSF Fees 2	35.00
13	Check 1768	4,398.01		Deposit 1227	1,819.13
14	Check 1769	1,349.56		Deposit 1225	289.75
15	Check 1770	2,430.61		Deposit 1226	699.46
16	Check 1771	1,513.19		Deposit 1223	2,073.14
17	Check 1772	2,985.00		Deposit 1220	902.00

1. Select all numbers in columns B and E.

**How?**

1. Select all numbers in columns B and E.

	A	B	C	D	E
1		We Consult You			
2		Cash Transactions			
3		March 31, 2022			
4	<u>General Ledger/ Company Books</u>			<u>Bank Statement</u>	
5					
6	<u>Transaction Type</u>			<u>Transaction Type</u>	
7	Check 1762	1,414.13		Deposit 1224	127.98
8	Check 1763	1,783.98		Deposit 1228	2,985.12
9	Check 1764	2,041.73		NSF Check 1213	2,645.05
10	Check 1765	987.34		NSF Check 1217	924.17
11	Check 1766	1,501.19		NSF Fees 1	25.00
12	Check 1767	2,278.18		NSF Fees 2	35.00
13	Check 1768	1,000.01		Deposit 1227	1,010.10

2. Click Conditional Formatting under Home tab. Then New Rule.

## How?

1. Click Conditional Formatting under Home tab. Then New Rule.

The screenshot displays the Microsoft Excel interface. The 'Home' tab is selected on the ribbon, and the 'Conditional Formatting' button is circled in orange. The ribbon includes sections for Clipboard, Font, Alignment, and Number. The spreadsheet area shows a table with the following content:

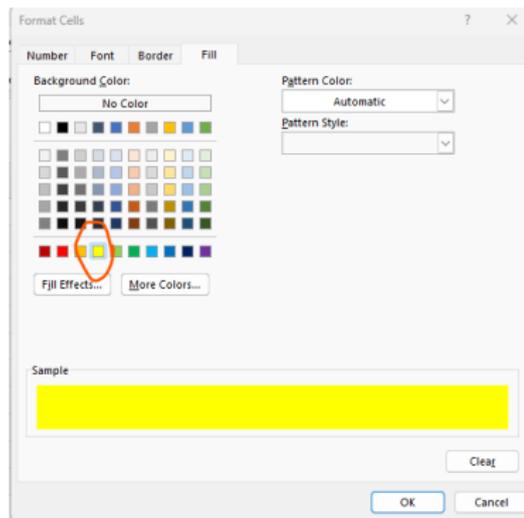
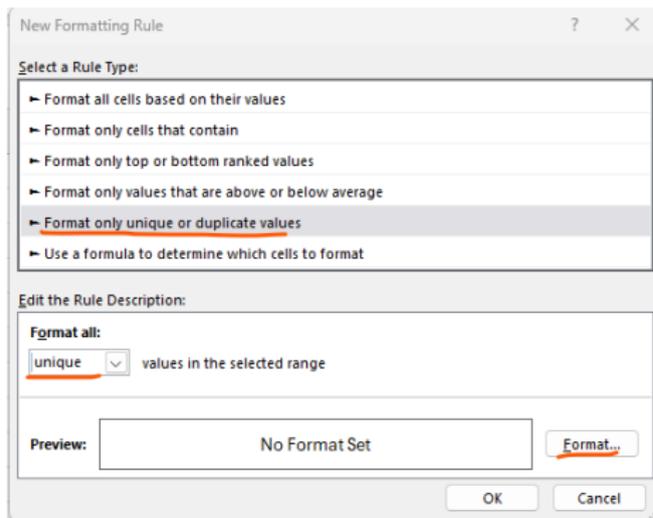
	A	B	C	D	E	F	G	
1			We Consult You					
2			Cash Transactions					
3			March 31, 2022					
4			<u>General Ledger/ Company Books</u>		<u>Bank Statement</u>			
5								

The 'Conditional Formatting' dropdown menu is open, showing options like Highlight Cells Rules, Top/Bottom Rules, Data Bars, Color Scales, Icon Sets, and New Rule... The 'New Rule...' option is circled in orange.

3. Set it up to highlight the cells that are not reconciled.

### How?

- 1 "Select a rule type": Choose "Format only unique or duplicate values".
- 2 "Edit the Rule Description": Choose "Unique".
- 3 Click "Format" at the bottom right.
- 4 Choose "Yellow" for "Background Color".
- 5 Go to "Fill" tab and choose "Yellow" for "Background Color".



\* Interpretation: We need to look into these cases.

- The cells highlighted only in column B (company's book): not required by banks
- The cells highlighted only in column E (bank's side): not required by companies

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## 5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

# Bank Reconciliation [Lab7-3]

## Lab7-3: Bank Reconciliation

**Purpose:** Use match() to find the matching records.

- 1 Use match() to find the matching records.

### Data Preview

	A	B	C	D	E
1			We Consult You		
2			Cash Transactions		
3			March 31, 2022		
4	<u>General Ledger/ Company Books</u>			<u>Bank Statement</u>	
5					
6	<u>Transaction Type</u>			<u>Transaction Type</u>	
7	Check 1762	1,414.13		Deposit 1224	127.98
8	Check 1763	1,783.98		Deposit 1228	2,985.12
9	Check 1764	2,041.73		NSF Check 1213	2,645.05
10	Check 1765	987.34		NSF Check 1217	924.17
11	Check 1766	1,501.19		NSF Fees 1	25.00
12	Check 1767	2,278.18		NSF Fees 2	35.00
13	Check 1768	4,398.01		Deposit 1227	1,819.13
14	Check 1769	1,349.56		Deposit 1225	289.75
15	Check 1770	2,430.61		Deposit 1226	699.46
16	Check 1771	1,513.19		Deposit 1223	2,073.14
17	Check 1772	2,985.09		Deposit 1229	993.09

1. Find the matching records using match() for company's book.

### How?

- 1 Add index number in column A.
- 2 Values in the company's book - name as "company";
- 3 Values in the bank's side - name as "bank".
- 4 Use match() to find the matching records for company's book.
- 5 Use match() to find the matching records for bank's side.

**MATCH(arg1, arg2, arg3):** to find the index number of the matching record.

- 1 arg1 - The value to match.
- 2 arg2 - The range to search.
- 3 arg3 - The type of match (0: exact match...).

				=MATCH(C9,bank,0)		=MATCH(F9,company,0)
8	Index	Transaction Type		Transaction Type		
9	1	Check 1762	1,852.37	14	Check 1767	2,417.82 6
10	2	Check 1763	1,658.22	#N/A	Check 1768	1,926.75 7
11	3	Check 1764	2,930.78	15	Deposit 1224	2,436.76 15
12	4	Check 1765	1,371.63	16	Deposit 1228	1,851.13 19
13	5	Check 1766	2,778.50	17	NSF Check 1155	2,645.05 #N/A
14	6	Check 1767	2,417.82	1	NSF Check 1186	924.17 #N/A
15	7	Check 1768	1,926.75	2	NSF Check 1187	1,418.95 #N/A
16	8	Check 1769	1,664.18	18	NSF Fees 1	25.00 #N/A
17	9	Check 1770	1,479.91	19	NSF Fees 2	35.00 #N/A
18	10	Check 1771	2,255.74	#N/A	Deposit 1227	2,242.57 18
19	11	Check 1772	2,329.55	#N/A	Deposit 1225	2,025.09 20
20	12	Check 1773	2,669.14	#N/A	Deposit 1226	2,173.54 17
21	13	Check 1774	2,106.89	#N/A	Deposit 1223	2,632.24 14
22	14	Deposit 1223	2,632.24	13	Check 1762	1,852.37 1

\*Interpretation: Bank reconciliations are a basic internal control used by the company to ensure that the company's book and the bank's side are reconciled. The company and its auditors need to look into those that are not matched.

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- Relationship between Sales and Advertising Expense [Lab7-9]

## Sequence Check [Lab7-6]

### Lab7-6: Sequence Check

**Purpose:** Check if the transactions are recorded in the correct sequence.

- 1 Use Conditional Formatting to highlight the cells that are not in the correct sequence.
- 2 Choose yellow for background color.

### Data Preview

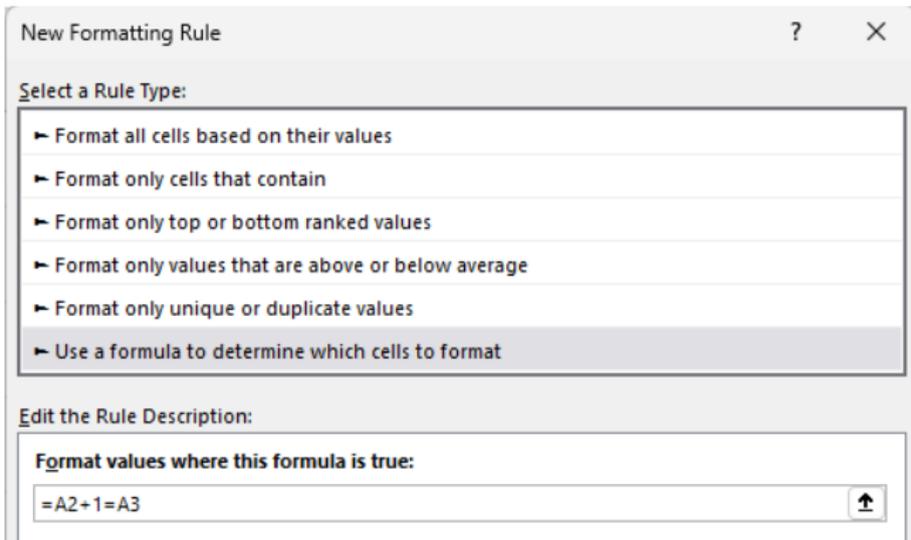
1	Check Numbers
2	1000
3	1001
4	1002
5	1004
6	1005
7	1007
8	1008
9	1009
10	1010
11	1011
12	1013

1. Use Conditional Formatting to highlight the cells that are not in the correct sequence.

### How?

- 1 Select all the values in column A (from A2:).
- 2 Click Conditional Formatting under Home tab. Then New Rule.
- 3 Choose "Use a formula to determine which cells to format".
- 4 Enter the formula: =A2+1 = A3 in the formula box.<sup>a</sup>

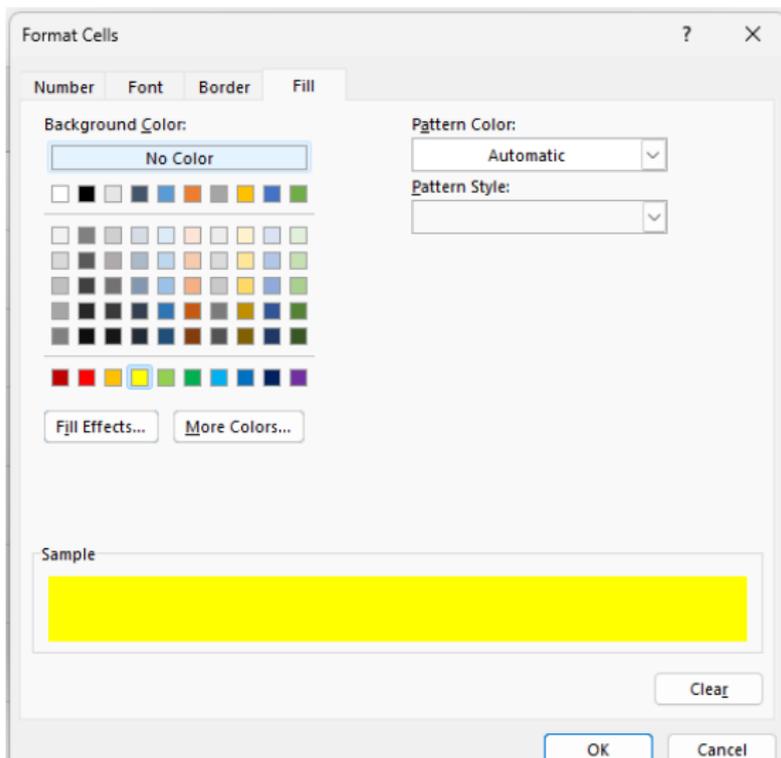
<sup>a</sup>The formula looks as if it applies to the first cell, but the same logic actually applies to the rest of the cells.



2. Choose yellow for background color.

### How?

1. Choose yellow for background color.



\*Interpretation: The cells highlighted follow the sequence. Those not highlighted indicate there's a gap in the sequence.

	A
1	Check Num
2	1000
3	1001
4	1002
5	1004
6	1005
7	1007
8	1008
9	1009
10	1010
11	1011

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## 1 Learning Objectives

## 2 Introduction to Maps

## 3 Introduction to Dashboard

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## 4 Auditing

- Test of Separation of Duties [Lab7-1]
- Days of the Week Transactions [Lab7-2]
- Bank Reconciliation [Lab5-2]
- Bank Reconciliation [Lab7-3]
- Sequence Check [Lab7-6]
- Duplicate Payments [Lab7-7]
- Fraud Detection [Lab7-8]

## 5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

## Duplicate Payments [Lab7-7]

### Lab7-7: Duplicate Payments

**Purpose:** Check if there are duplicate payments; then remove the duplicates.

- 1 Convert data to Table. Make a new column combining Date, Memo, and Payment.
- 2 Use COUNTIF() to count to see how many times the current value appears in the column.
- 3 Use Conditional Formatting to highlight the main columns with values that appear more than once.
- 4 Remove the duplicates.

### Data Preview

	A	B	C	D
1	Date	Memo	Check number	Payment
2	1/1/2025	Traveling expenses	0001	175
3	1/2/2025	Purchase	0002	3570
4	1/2/2025	Phone bills	0003	241
5	1/2/2025	Purchase	0004	3570
6	1/5/2025	Administrative expenses	0005	349
7	1/6/2025	Traveling expenses	0006	709
8	1/7/2025	Traveling expenses	0007	592

1. Convert data to Table. Make a new column combining Date, Memo, and Payment.

### How?

- 1 Convert data to Table.
- 2 Make a new column E. In E2: =A2&B2&C2.
- 3 Then the following formula will show up: [\[@Date\] & \[@Memo\] & \[@Payment\]](#).<sup>a</sup>
- 4 This is called **Structured Reference**.

<sup>a</sup>@ indicates the current row's value.

The screenshot shows an Excel spreadsheet with a table containing transaction data. The formula bar at the top displays the formula for cell E2: =[@Date]&[@Memo]&[@Payment].

	A	B	C	D	E
1	Date	Memo	Check number	Payment	Information
2	1/1/2025	Traveling expenses	0001	175	45658Traveling expenses175
3	1/2/2025	Purchase	0002	3570	45659Purchase3570
4	1/2/2025	Phone bills	0003	241	45659Phone bills241
5	1/2/2025	Purchase	0004	3570	45659Purchase3570
6	1/5/2025	Administrative expenses	0005	349	45662Administrative expenses349

2. Use COUNTIF() to count to see how many times the current value appears in the column.

### How?

- 1 Make a new column F.
- 2 In F2, type COUNTIF([Information], [@Information]).
- 3 You don't need to type "Information". Just click the cell E2 after typing COUNTIF().

	A	B	C	D	E	F	G	H	I
1	Date	Memo	Check number	Payment	Information	CountIF			
2	1/1/2025	Traveling expenses	0001	175	45658Traveling expenses175	1	=COUNTIF([Information],[@Information])		
3	1/2/2025	Purchase	0002	3570	45659Purchase3570	2			
4	1/2/2025	Phone bills	0003	241	45659Phone bills241	1			
5	1/2/2025	Purchase	0004	3570	45659Purchase3570	2			
6	1/5/2025	Administrative expenses	0005	349	45662Administrative expenses349	1			

3. Use Conditional Formatting to highlight the main columns with values that appear more than once.

## How?

- 1 Select columns A to D (Date to Payment).
- 2 Click Conditional Formatting under Home tab. Then New Rule.
- 3 Choose "Use a formula to determine which cells to format".
- 4 Enter = $\$F2>1$  in the formula box. Be careful not to lock the row number in  $\$F2$  ( ~~$\$F\$2$~~ ).
- 5 Set up the background color to yellow.

The screenshot shows an Excel spreadsheet with columns A through F. The data is as follows:

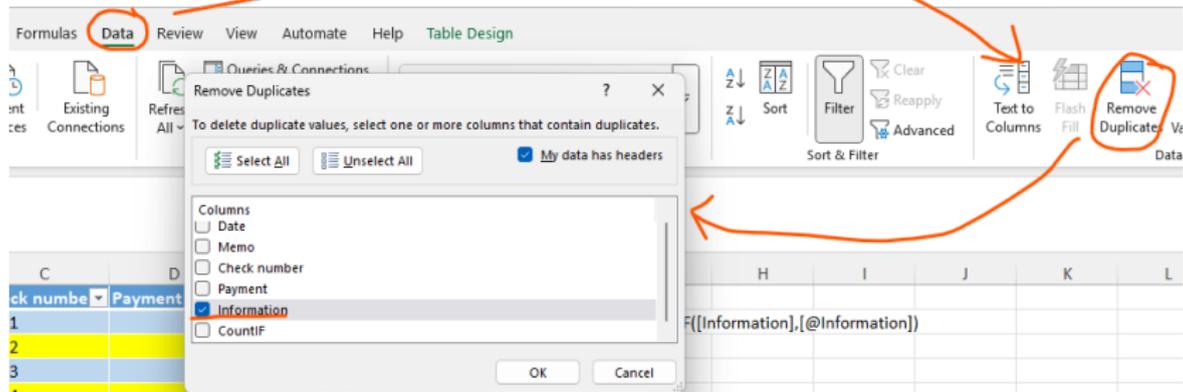
	A	B	C	D	E	F
1	Date	Memo	Check number	Payment	Information	CountIF
2	1/1/2025	Traveling expenses	0001	175	45658Traveling expenses175	1
3	1/2/2025	Purchase	0002	3570	45659Purchase3570	2
4	1/2/2025	Phone bills	0003	241	45659Phone bills241	1
5	1/2/2025	Purchase	0004	3570	45659Purchase3570	2
6	1/5/2025	Administrative expenses	0005			
7	1/6/2025	Traveling expenses	0006			
8	1/7/2025	Traveling expenses	0007			
9	1/8/2025	Gas	0008			
10	1/9/2025	Water bills	0009			
11	1/9/2025	Salary	0010			
12	1/9/2025	Meal	0011			
13	1/12/2025	Water bills	0012			
14	1/13/2025	Purchase	0013			
15	1/14/2025	Electricity	0014			
16	1/14/2025	Meal	0015			
17	1/14/2025	Electricity	0016			
18	1/17/2025	Gas	0017			
19	1/18/2025	Gas	0018			
20	1/19/2025	Salary	0019			
21	1/20/2025	Traveling expenses	0020			
22	1/21/2025	Meal	0021			
23	1/22/2025	Traveling expenses	0022			

An "Edit Formatting Rule" dialog box is open, showing the "Use a formula to determine which cells to format" option selected. The formula box contains the formula  $=\$F2>1$ . The preview shows a yellow background with the text "AaBbCcYyZz".

#### 4. Remove the duplicates.<sup>1</sup>

##### How?

- 1 Select all the values in column A (from A2:).
- 2 Data tab > Remove Duplicates.
- 3 Select Information column to make it unique.
- 4 Click OK. Then two obs are removed.



<sup>1</sup>Before removing, check if the duplicates are resulted from errors.

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- Fraud Detection [Lab7-8]

## 5 Regression Analysis

- Relationship between Sales and Advertising Expense [Lab7-9]

### Kickback

- A bribe paid to a person in a position of authority to influence their decision.
- Vendors have incentives to collect cash from clients quickly.
- Vendors might offer kickbacks to A/P clerks to collect cash from clients quickly.
- It would be easier for vendors if only one A/P clerk handles all the transactions with the vendor.

## Lab7-8: Fraud Detection

**Purpose:** Check if there are fraudulent transactions.

- 1 Calculate the number of days it took the company to pay its invoice.
- 2 Any relationship between an A/P clerk and a vendor (i.e., supplier)?
- 3 Any unusually quick payments?
- 4 Are the two above related? Then suspicious (e.g., Kickback)

## Data Preview

	A	B	C	D	E
1	<b>A/P Clerk</b>	<b>Vendor</b>	<b>Invoice Amount</b>	<b>Invoice Date</b>	<b>Payment Date</b>
2	AP0040	SLC Inc.	305	2/1/2025	2/22/2025
3	AP0080	Journeys Co.	422	2/1/2025	2/25/2025
4	AP0090	Eng. Inst. Inc	454	2/1/2025	3/30/2025
5	AP0050	Twin Inc.	313	2/1/2025	3/27/2025
6	AP0090	Cool Ent.	419	2/1/2025	3/26/2025

1. Calculate the number of days it took the company to pay its invoice.

### How?

1 Make a new column F. In F2: =Payment Date - Invoice Date.

	A	B	C	D	E	F
1	<b>A/P Clerk</b>	<b>Vendor</b>	<b>Invoice Amount</b>	<b>Invoice Date</b>	<b>Payment Date</b>	<b>Days to Pay</b>
2	AP0040	SLC Inc.	305	2/1/2025	2/22/2025	21
3	AP0080	Journeys Co.	422	2/1/2025	2/25/2025	24
4	AP0090	Eng. Inst. Inc	454	2/1/2025	3/30/2025	57
5	AP0050	Twin Inc.	313	2/1/2025	3/27/2025	54

## 2. Any relationship between an A/P clerk and a vendor (i.e., supplier)?

### How?

- 1 Make a pivot table by Vendor and A/P Clerk.
- 2 Choose Invoice Amount for Values.
- 3 Choose % of Column Total for Values.
- 4 Then use conditional formatting to highlight the cells properly.

Sum of Invoice Amount	Column Labels							
Row Labels	AERT Inc.	Chris Co.	Cool En			Feng Corp.	Journeys Co.	
AP0010	1642							902
AP0020	4416							1444
AP0030	1567					3996		3783
AP0040	520	2874				929		1901
AP0050	4111					646		1369
AP0060	1033	2416				865		3628
AP0070	1148					3534		1707
AP0080								18192
AP0090								
<b>Grand Total</b>	<b>14437</b>	<b>5290</b>	<b>16068</b>	<b>4997</b>	<b>10235</b>	<b>11394</b>	<b>9970</b>	<b>32926</b>

Value Field Settings

Source Name: Invoice Amount

Custom Name: Sum of Invoice Amount

Summarize Values By: Show Values As

Show values as

- No Calculation
- No Calculation
- % of Grand Total
- % of Column Total**
- % of Row Total
- % of
- % of Parent Row Total
- Payments Date
- Days to Pay

Number Format

OK Cancel

Choosing the % of Column Total converts the table to the below one. This figure shows which A/P clerk handles transactions with which vendor.

Row Lab	AERT Inc.	Chris Co.	Cool Ent.	Dizzy Ind.	Eng. Inst.	IFacade LU	Feng Corp	Journeys (North Ind.	Richardso	SLC Inc.	Tree Co	Twin Inc.	Young Co.	Grand Total	
AP0010	11%	0%	5%	0%	38%	0%	0%	3%	7%	27%	0%	0%	5%	32%	10%
AP0020	31%	0%	24%	0%	10%	0%	0%	4%	27%	11%	0%	0%	6%	12%	10%
AP0030	11%	0%	6%	42%	4%	0%	40%	11%	7%	8%	0%	0%	29%	8%	11%
AP0040	4%	54%	5%	0%	0%	35%	9%	6%	39%	9%	100%	0%	9%	5%	16%
AP0050	28%	0%	5%	58%	0%	0%	6%	4%	7%	6%	0%	0%	7%	31%	9%
AP0060	7%	46%	5%	0%	0%	0%	9%	11%	7%	12%	0%	50%	25%	6%	11%
AP0070	8%	0%	5%	0%	0%	0%	35%	5%	5%	27%	0%	50%	5%	7%	10%
AP0080	0%	0%	0%	0%	0%	16%	0%	55%	0%	0%	0%	0%	15%	0%	13%
AP0090	0%	0%	45%	0%	48%	49%	0%	0%	0%	0%	0%	0%	0%	0%	10%
<b>Grand Tot</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>							

Then use conditional formatting to highlight the cells properly.

The screenshot shows the Microsoft Excel interface. The 'Conditional Formatting' button in the ribbon is circled in red. A dropdown menu is open, showing options like 'Color Scales' and 'Data Bars'. The spreadsheet below shows a table of invoice amounts for various companies, with cells highlighted in red and yellow based on the conditional formatting rules.

Sum of Invoice Amount	Column Labels	AERT Inc.	Chris Co.	Cool Ent.	Dizzy Ind.	Eng. Inst. Inc.	Corp.	Journeys Co.	North Ind.	Richardson Corp	SLC Inc.	Tree Co	Twin Inc.	Young Co. Gr
AP0010		11%	0%	5%	0%	38%	0%	3%	7%	27%	0%	0%	5%	32%
AP0020		31%	0%	24%	0%	10%	4%	27%	11%	0%	0%	0%	6%	12%
AP0030		11%	0%	6%	42%	4%	11%	7%	8%	0%	0%	0%	29%	8%
AP0040		4%	54%	5%	0%	0%	6%	39%	9%	100%	0%	0%	9%	5%
AP0050		28%	0%	5%	58%	0%	4%	7%	6%	0%	0%	0%	7%	31%
AP0060		7%	46%	5%	0%	0%	11%	7%	12%	0%	50%	25%	6%	0%
AP0070		8%	0%	5%	0%	0%	35%	5%	5%	27%	0%	50%	5%	7%
AP0080		0%	0%	0%	0%	0%	0%	55%	0%	0%	0%	0%	15%	0%
AP0090		0%	0%	45%	0%	48%	49%	0%	0%	0%	0%	0%	0%	0%
Grand Total		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

### 3. Any unusually quick payments?

#### How?

1 Use pivottable to show how quickly a vendor paid its invoice by A/P clerk.

Average o Column	AERT Inc.	Chris Co.	Cool Ent.	Dizzy Ind.	Eng. Inst. I	Facade LI	Feng Corp	Journeys (North	Ind. Richardso	SLC Inc.	Tree Co	Twin Inc.	Young Co.	Grand Tot	
AP0010	42		27		42			49	37	45		48	42	42	
AP0020	40		47		29			44	39	47		40	41	42	
AP0030	39		36	41	54		42	41	36	42		38	25	39	
AP0040	52	46	44			43	52	32	43	35	14	40	53	32	
AP0050	39		45	42			43	34	39	45		43	38	40	
AP0060	52	39	25				42	45	29	35	42	31	44	38	
AP0070	48		36				43	39	39	43	36	31	46	40	
AP0080						37		15				41		19	
AP0090			43		39	40								41	
Grand Tot	42	43	42	42	39	41	43	27	39	42	14	39	37	40	36

#### 4. Are the two pivot tables related? Then suspicious (e.g., Kickback)

### How?

📌 Home tab > Conditional Formatting.

Sum of In Column															
Row Lab	AERT Inc.	Chris Co.	Cool Ent.	Dizzy Ind.	Eng. Inst.	IFacade LL	Feng Corp	Journeys (North Ind.	Richardso	SLC Inc.	Tree Co	Twin Inc.	Young Co.	Grand Total	
AP0010	11%	0%	5%	0%	38%	0%	0%	3%	7%	27%	0%	0%	5%	32%	10%
AP0020	31%	0%	24%	0%	10%	0%	0%	4%	27%	11%	0%	0%	6%	12%	10%
AP0030	11%	0%	6%	42%	4%	0%	40%	11%	7%	8%	0%	0%	29%	8%	11%
AP0040	4%	54%	5%	0%	0%	35%	9%	6%	39%	9%	100%	0%	9%	5%	16%
AP0050	28%	0%	5%	58%	0%	0%	6%	4%	7%	6%	0%	0%	7%	31%	9%
AP0060	7%	46%	5%	0%	0%	0%	9%	11%	7%	12%	0%	50%	25%	6%	11%
AP0070	8%	0%	5%	0%	0%	0%	35%	5%	5%	27%	0%	50%	5%	7%	10%
AP0080	0%	0%	0%	0%	0%	16%	0%	55%	0%	0%	0%	0%	15%	0%	13%
AP0090	0%	0%	45%	0%	48%	49%	0%	0%	0%	0%	0%	0%	0%	0%	10%
Grand Tot	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

Average o Column															
Row Lab	AERT Inc.	Chris Co.	Cool Ent.	Dizzy Ind.	Eng. Inst.	IFacade LL	Feng Corp	Journeys (North Ind.	Richardso	SLC Inc.	Tree Co	Twin Inc.	Young Co.	Grand Total	
AP0010	42		27		42			49	37	45			48	42	42
AP0020	40		47		29			44	39	47			40	41	42
AP0030	39		36	41	54		42	41	36	42			38	25	39
AP0040	52	46	44			43	52	32	43	35	14		40	53	32
AP0050	39		45	42			43	34	39	45			43	38	40
AP0060	52	39	25				42	45	29	35		42	31	44	38
AP0070	48		36				43	39	39	43		36	31	46	40
AP0080						37		15					41		19
AP0090			43		39	40									41
Grand Tot	42	43	42	42	39	41	43	27	39	42	14	39	37	40	36

Two AP clerks handle mosts of the transactions with the two vendors (Dizzy Ind. and SLC Inc.).

- Dizzy Ind. and AP0050: With 42 days to payment, it does not appear that there is any special treatment. Not likely to be a kickback.
- SLC Inc. and AP0040: With 14 days to payment, it appears that there is a special treatment. Likely to be a kickback.

## Relationship between Sales and Advertising Expense [Lab7-9]

### Lab7-9: Relationship between Sales and Advertising Expense

**Purpose:** Find out if sales and advertising expense are related.

- 1 Show a scatter plot.
- 2 Add a regression line.
- 3 Use regression analysis under Data Analysis.

### Data Preview

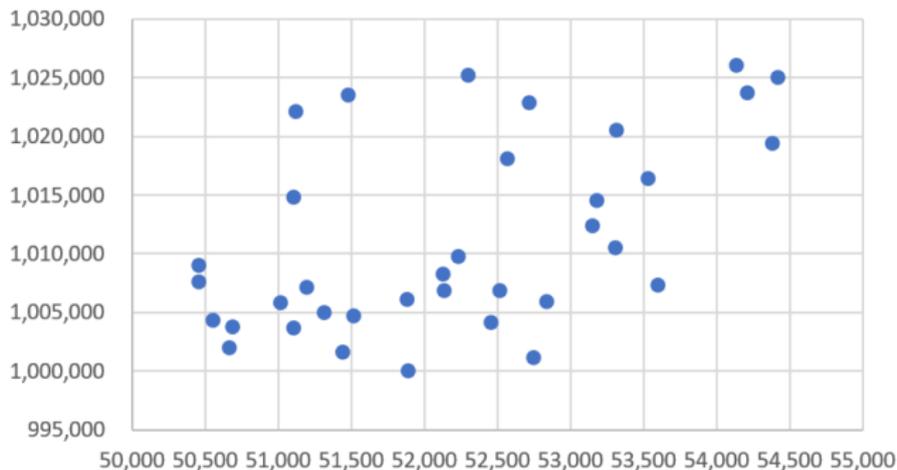
1	Month	Date	Advertising Expenses	Revenues
2	1	1/1/2025	51,891	1,000,052
3	2	2/1/2025	52,750	1,001,166
4	3	3/1/2025	50,668	1,001,966
5	4	4/1/2025	51,106	1,003,704
6	5	5/1/2025	51,316	1,004,956
7	6	6/1/2025	52,841	1,005,937

1. Show a scatter plot.

### How?

- 1 Select the Sales and Advertising Expense columns in your dataset.
- 2 At Insert tab Charts Scatter plot.

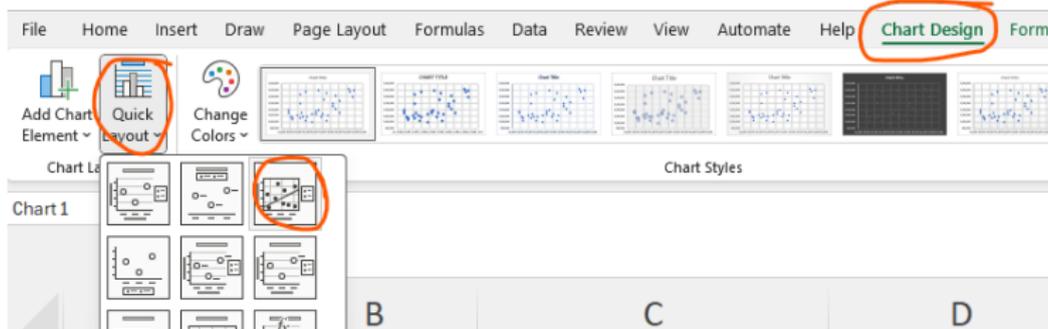
Revenue-AdvExp Relationship

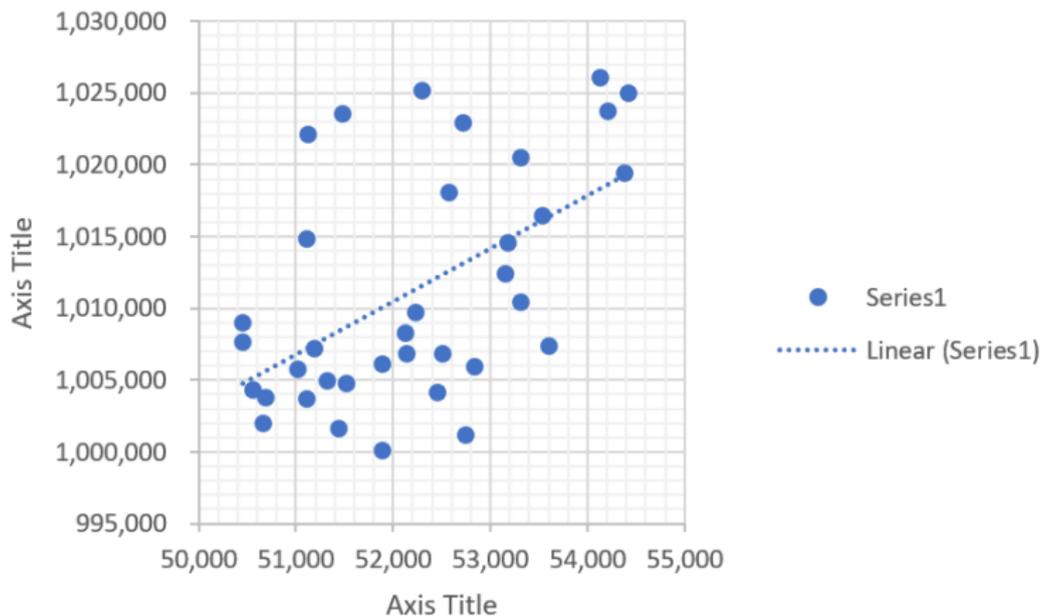


## 2. Add a regression line.

### How?

- 1 Click anywhere on the scatter plot to select it.
- 2 Chart Design Quick Layout Layout 3.



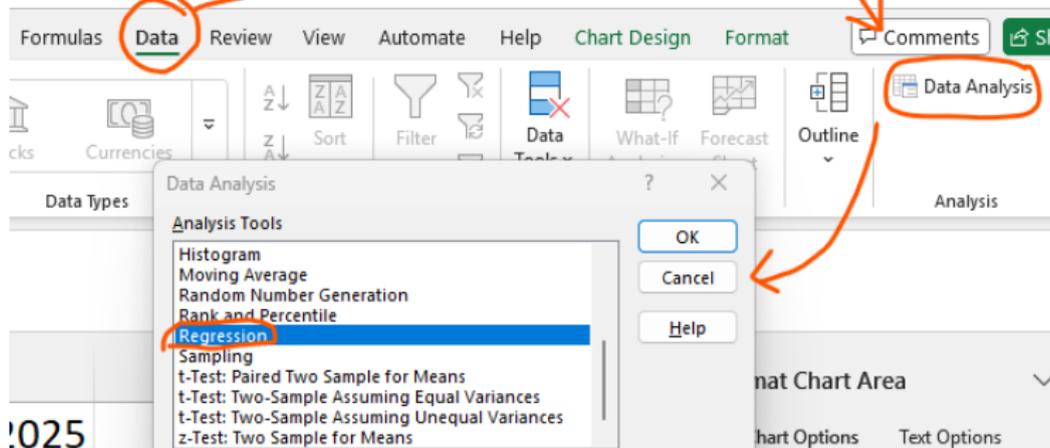


- A positive relationship.
- Axis Titles and legend should be updated.

3. Use regression analysis to find out the relationship between sales and advertising expense.

### How?

- 1 Data tab Data Analysis Regression OK.
- 2 Input Y Range: Sales. Input X Range: Advertising Expense.



SUMMARY OUTPUT								
<i>Regression Statistics</i>								
Multiple R	0.5359275							
R Square	0.2872183							
Adjusted R Square	0.2662541							
Standard Error	6938.7347							
Observations	36							
<i>ANOVA</i>								
	<i>df</i>	<i>SS</i>	<i>MS</i>	<i>F</i>	<i>Significance F</i>			
Regression	1	659621859	659621859	13.700439	0.0007551			
Residual	34	1.637E+09	48146039					
Total	35	2.297E+09						
	<i>Coefficients</i>	<i>Standard Error</i>	<i>t Stat</i>	<i>P-value</i>	<i>Lower 95%</i>	<i>Upper 95%</i>	<i>Lower 95.0%</i>	<i>Upper 95.0%</i>
Intercept	819247.46	51893.259	15.787165	3.22E-17	713787.66	924707.25	713787.66	924707.25
X Variable 1	3.6775543	0.9935549	3.7014104	0.0007551	1.6584079	5.6967007	1.6584079	5.6967007

### Interpretation:

- Adj. R<sup>2</sup> - The overall fit of the model. The higher, the better.
- Coeff. on X: 3.67: One unit increase in X would increase Y by 3.67 units.
- P-value for the coeff. (0.0007) indicates that the coeff. is significantly different from 0.
- Overall, the result supports that there is a positive relationship between sales and advertising expense.